



Sales Executive

We are seeking to add a full time Sales Executive to our Waikiki Office.

- Unrivalled company culture
- Unlimited opportunity
- Full time sales administration support

Summit Realty is a well-established, recognised and highly regarded real estate agency with 50 years' experience in Perth's southern region. We are seeking to add a full time Sales Executive to our busy Waikiki office. The role is a combination of wage and commission and you will need to bring your own car and mobile phone to this role.

As of May 2023 we were ranked 2nd for sales in the boutique agency REIWA listings! With a proven track record in our area and our progressive focus, our new team member needs to be dynamic, energetic and have a willingness to contribute.

The role involves

- Responsible for appraising, listing and selling properties
- Establish relationships with buyers and sellers
- Perform home opens
- Follow up on leads
- Manage marketing campaigns
- Reporting on enquiries / leads
- Liaise with settlement agents, finance brokers and contractors
- Build and manage your presence in the local area.

The ideal candidate will have the following key attributes

- Be a self starter, honest and able to work autonomously
- Must be a team player and bring an excellent work ethic
- Ability to contribute in team culture
- Looking for an opportunity to build a career

What we offer at Summit Realty

- Unrivalled company culture
- Unlimited opportunity
- Friendly and approachable management support
- Full time sales administration support
- Consistent and fair lead generation
- Unparalleled level of market and sales knowledge
- Busy office location inside the Waikiki Village Shopping Centre with free staff parking

All enquires are handled in confidence. Please contact Brock Gurr, General Manager for more information.

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